

News You Need to Use – Pennsylvania Medicaid Law

© 2017, John B. Payne

Victory at Sea; Defeat by Time

Tom Brokaw refers to my father’s generation as the “Greatest Generation.” They came of age during the Depression and fought World War II; went to school under the GI Bill and raised their children under threat of thermonuclear holocaust. “Saving Private Ryan” may give you a hint of the significance of World War II for them.

Although my father had excellent pension benefits from careers in business and academia, nursing care costs more than \$9,000 (\$12,000 or more in the Philadelphia area) per month—more than his and his wife’s income. Therefore, unless there is another source, they would have had to use savings to pay for my father’s care.

U.S. Senior Household Net Worth By Age Group						
	2004		2007		2010	
	Net worth		Net worth		Net worth	
	Mean	Median	Mean	Median	Mean	Median
Age of family head:						
..55 to 64 years old	\$976,400	\$290,000	\$986,700	\$266,200	\$880,500	\$179,400
..65 to 74 years old	\$795,100	\$218,800	\$1,064,100	\$250,800	\$848,300	\$206,700
..75 years old and over	\$607,700	\$187,700	\$668,800	\$223,700	\$677,800	\$216,800

Since a huge majority of U.S. households have a net worth of less than \$200,000, the cost of nursing care is potentially ruinous and should be a part of any financial plan. Assuming an \$8,500 monthly cost of care, \$1,200 in retirement benefits, and a 3% rate of return, a single nursing home resident with \$216,800 would zero out financially in 31 months. A couple, with a similar net worth and \$2,000 in retirement benefits, would go bust in 20 months.

There are three alternatives to private pay for nursing care: long-term care insurance, or LTCI, Medicare, and Medicaid, each of which will be explained the next pages.

LTCI is relatively expensive, but provides flexibility in choosing a care setting and tax benefits for some. Benefits and premiums vary widely.

Long-Term Care Insurance

According to the U. S. Administration on Aging, long-term care insurance pays less than 5% of nursing home bills. Why are so few people buying long-term care insurance? After all, everyone who has had to use their long-term care insurance is happy they bought it. A vigorous advocate for long-term care insurance, Martin K. Bayne learned at age 45 that he was afflicted with Parkinson's disease. Fortunately for him, he had purchased a long-term care insurance policy four years before his diagnosis. Why shouldn't all of us follow his example?

Bayne put his finger on it, at least in part. "Most people don't buy LTC insurance at age 40," he said in a February 2001 interview, "it's not their fault! Regardless of whether their employer has offered it to them, people in their 40s worry about sending their kids to college and paying their mortgage, among other financial concerns. Who would expect them to start thinking about paying for nursing home care?"

Working people buy insurance. They insure their homes and cars; they buy life and health insurance; many even buy disability insurance. However, the LTC insurance agent meets unusually stiff resistance. Partly this is due to the high cost and the fact that the favorable time to purchase it comes when many wage earners are still struggling with other commitments. It is also due to reluctance to admit the possibility of going into a nursing home.

Although the odds of a person who is 85 or more needing care in a nursing home are greater than one in three, the nursing home population has been shrinking in comparison to the elder population. As the table shows, after a slight rise in 1990 and 2000, the nursing home population is now almost the same as it was in 1980 when the elder population was almost 40% smaller.

Increased reliance on pharmaceuticals, home care, rehabilitation and assisted living facilities has resulted in a lower likelihood that care in a nursing home will be necessary. It is impossible to say what care of older adults with disabilities will look like in 20 years, but it will almost certainly be more concentrated in the community rather than the facility.

U.S. Population 65 or More Years of Age				
	1980	1990	2000	2010
United States	25,549,000	31,242,000	34,992,000	40,258,000
LTCF	1,232,958	1,590,763	1,557,800	1,252,635

The federal government encourages the purchase of LTC insurance through tax incentives. The federal government also attempted to establish a plan for federal employees, but there is little incentive, if any, to buy into the plan, compared to insurance purchased privately.

There is no lack of information on the Web about long-term care insurance. A lot of this comes from folks who have a vested interest in selling it. The American Health Care Association offers a number of “Issue Briefs” arguing that the government should subsidize the purchase of long term care insurance at <http://www.ahca.org/news/briefs.htm>. The information on this Web page is accurate, but not unbiased. The AHCA and its associated organization, the

National Center for Assisted Living reflects the view of the nursing care industry that paying privately or through insurance is preferable to qualifying for Medicaid.

Similarly, the Center for Long-Term Care Financing (<http://www.centerltc.com>) warns that the long-term care system is in crisis and that the solution is for everyone to plan on paying privately for their long-term care needs, whether at home or in a nursing home. Of course, since most people don't have the money to do this, the CLTCF tells people to buy long-term care insurance.

Why should people buy long-term care insurance if Medicaid will pay the nursing home? The CLTCF says, "Medicaid is a means-tested public assistance program. It is welfare intended as a safety net for the genuinely needy. The program has a dismal reputation for problems of access, quality, reimbursement, discrimination and institutional bias." Is this true? Are nursing homes that accept Medicaid inferior to those that do not?

Consumer Reports found that to promote their products, long-term care insurance agents frequently disparaged Medicaid, implying it provides substandard care. But the magazine found the quality of a nursing home has little to do with who pays the bill. Long-term-care insurance is not for everyone, says Consumer Reports. The magazine advises against it "for those who qualify for Medicaid or will qualify soon after entering a nursing home. Nor is it for those who can afford to set aside roughly \$160,000 for their care and still have enough left over to provide for their spouse. However, for the majority of nonrich, nonpoor Americans . . . long-term-care insurance is an option worth considering."

The United Seniors Health Cooperative cautions that if paying the premiums is going to cause financial hardship, the client should carefully consider the alternatives. They suggest that no more than 7% of annual income go toward the cost of this coverage.

The industry lobby says that the long-term care system is a wreck. Major nursing home chains have filed for bankruptcy protection and some claim that liability suits against them are driving them out of some states. According to the voice of LTC insurance, Center for Long-Term Care Financing, it is the height of irresponsibility to advocate continuing reliance on Medicare and Medicaid. They say that only private money will save this system.

Is the LTC industry in crisis? Are we all destined to pay privately for quality long-term care? Joshua M. Wiener and David G. Stevenson of the Urban Institute assert that "the current method of Medicaid long-term care financing is quite economical. Payment rates are usually much lower than Medicare and the private sector. Persons receive government help only after depleting most of their assets. Finally, the institutional bias of the delivery system limits services largely to persons with the most severe disabilities who do not have family supports. Within this system it is difficult to obtain large savings." See *Weil, There's Something About Medicaid*, HEALTH AFFAIRS, Volume 22, Number 1, January-February 2003, 13-30).

For more perspectives on LTCI, please read "Long-Term Care Insurance – Smart Buy or Not?," <https://topomyhead.com/2016/08/14/long-term-care-insurance-smart-buy-or-not/> and "FAQ – Long-Term Care Insurance" at <http://law-business.com/long-term-care-insurance/>.

Those who do not buy LTCI, will have to rely on Medicare, Medicaid, or their own funds to pay for care. This article will next explain Medicare, then Medicaid.

Medicare

Medicare is nationwide health insurance for the aged and disabled. Part A, paid for by payroll taxes, covers inpatient hospital services, skilled nursing care, and some home care. Part B, voluntary Supplemental Medical Insurance funded with enrollee premiums and federal general revenues, covers physician and other health care services. Neither Part A nor Part B will cover the cost of long-term care after the first 100 days.

Individuals 65 or older who are eligible for Old Age, Survivor's and Disability Insurance (OASDI)¹ are eligible to receive the red, white and blue Medicare card. Disabled persons who have received OASDI for at least two years are eligible. The benefits and eligible group are uniform throughout the country, although there are different plans, depending on region. These plans are described as follows on the Medicare website:

Medicare Advantage (formerly Medicare + Choice) Plans - Available in many areas. If you have one of these plans, you don't need a Medigap policy. Medicare Advantage Plans include:

- * Medicare Managed Care Plans
- * Medicare Preferred Provider Organization Plans (PPO)
- * Medicare Private Fee-for-Service Plans
- * Medicare Specialty Plans

If you decide to join a Medicare Advantage Plan, then you will use the health care card that you get from your Medicare Advantage Plan (provider) for your health care. These plans often give you more choices and, sometimes, extra benefits, like extra days in the hospital.

To join a Medicare Advantage Plan, you must have Medicare Part A and Part B. You will have to pay the monthly Medicare Part B premium of \$78.20 in 2005 to Medicare. In addition, you might have to pay a monthly premium to your Medicare Advantage Plan for the extra benefits that they offer.

¹ OASDI is commonly referred to as "Social Security." It may also be referred to as Retirement, Survivor's and Disability Insurance (RSDI).

If you're in a Medicare Advantage Plan, you don't need a Medigap policy because Medicare Advantage Plans generally cover many of the same benefits that a Medigap policy would cover, like extra days in the hospital after you used the number of days that Medicare pays for.

<http://www.medicare.gov/Choices/Overview.asp>

Medicare Advantage does not always live up to its name. Plans have been opened for enrollment in areas where there are no plan doctors. Some plans do not provide the full 100 days of skilled care and appeal rights regarding a determination that skilled care is no longer needed may be diluted or hard to exercise. Clients should carefully review the options before making a plan choice. Unfortunately, the options are both numerous and complex and the information on the Medicare website is often wrong. Medicare enrollees are often forced to guess as to which plan is right for them.

Medicaid

Nursing home care is a terrifying subject for people who are at or beyond retirement age. There are two reasons for this: impending physical dependency and potential fiscal catastrophe. In the first place, a nursing home resident is extremely vulnerable and dependent. It is difficult for someone who is young and temporarily able-bodied to picture himself or herself as bed-ridden. However, as the infirmities of age creep up and make themselves known, it is not so hard to imagine a time when a nursing home stay may become inevitable. It is important to prepare for physical incapacity by executing a document that will appoint someone to be the agent for the patient. It is also crucial to arrange for regular -- daily if possible -- visits by someone who will oversee the quality of care and ensure that the care that the patient is due is properly performed.

Financial matters are also extremely important. Most people do not have enough income to pay for care. The following paper describes the government assistance that is available to assist middle-class Americans in avoiding poverty in paying for nursing home care -- Medicaid.

People assume that one must be a poverty case before qualifying for Medicaid. Fortunately for spouses and heirs who are dependent on nursing home residents this government program has many provisions that allow the nursing home resident to preserve substantial estates for their families.

I have often been criticized for assisting people in qualifying for Medicaid. There are people who think that the government should abandon those who are helpless and leave them to their families to take care of or to throw them on their own resources. I think that is an unreasonably heartless attitude. My Medicaid clients are not wealthy. They want to leave at least a small legacy to their families. They are workers and homemakers who have devoted their lives to their country and their families: people like my father. Is it too much for the government to return a small portion of their investment to help them avoid destitution?

In “The Medicaid Gentrification Myth,” https://papers.ssrn.com/sol3/papers.cfm?abstract_id=1078304, I refute the claims of the LTCI lobby and others that people who do not need help are abusing the program. Furthermore, there is nothing unethical or against public policy for attorneys to advise and assist clients in qualifying for Medicaid, as explained in “Ethical and Public Policy Considerations Related to Medicaid Planning,” https://papers.ssrn.com/sol3/papers.cfm?abstract_id=2366056, published in the Pennsylvania Bar Association Quarterly in 2013.

Medical Assistance, Medicaid or MA, is federally subsidized grant-in-aid for low-income individuals and families; i.e., welfare. It varies from state to state but generally covers medically necessary services and most prescriptions. For the uninsured nursing home resident, MA is the payer of last resort. There is no cap on covered services, but there are stringent eligibility requirements. The most important eligibility requirements concern assets. A single long-term care patient, with no dependents, would be permitted no more than \$2,400 in countable assets—\$8,000 if “low-income.” If married, a Community Spouse could keep a larger portion. But they would still be required to reduce their countable assets by at least half before qualifying for MA. On the other hand, once he qualifies for MA as a Pennsylvania nursing home resident, the cost of care borne by him and his wife cannot be more than the patient's income, less \$40. If the Community Spouse has low income, some of the income can be diverted to support him or her.

Because Medicaid approval is such a great advantage, I will explain Medicaid eligibility and planning in some detail. I will also explain how the Medicaid rules allow almost anyone to preserve hundreds of thousands of dollars while qualifying for MA.

No one can say that the “Greatest Generation” turned away from its duty to its country. In many respects, the country appreciated and rewarded the efforts of the service personnel and civilian workers who sacrificed so much to protect her. However, now that they are reaching an age when so many require a high level of care, there are terrible inequities due to the variation in Medicaid plans from state to state and the lack of reliable information from the Medicaid agencies.

Medicaid policy has huge loopholes, but the agency does not explain them. When consumers call the agency, they are either turned away with no information or they are given

answers that tell them nothing. The long-term care industry and the long-term care insurance associations promulgate their own interpretation of Medicaid policy. These explanations are generally intended to scare people into buying long-term care insurance or paying privately for care and do little to explain the loopholes.

I assisted a client who had spent \$200,000 -- nearly three quarters of his savings -- on his wife's care between 1993 and 1999. If I had advised him in 1993, he would still have all of his savings. He was eligible to keep his remaining \$80,000, but the MA eligibility worker miscalculated the amount and demanded that he spend down to \$60,000. That was straightened out, but it shows that families can receive unfair treatment even when they play by the agency's rules.

Before getting to substance, however, I must issue a disclaimer. This information is like a ticket that says, "Good for this day and this destination, only." It is accurate today, but no one's property is secure while the legislature is in session and the policy is subject to change at any time. I also have to warn that eligibility workers will disagree with me on MA policy. They will tell family members that gifts must be returned, that assets must be assigned to the institutionalized spouse and spent for care, and that I am nuts. I cannot be responsible for what a bureaucrat says. My advice is based on the letter of the Medicaid manual and federal law. I very seldom fail to persuade the person whose decision counts -- the judge -- that the worker is wrong.

Avoiding Poverty through Medicaid

The following pages will explain Medicaid law and agency policy to the best of my ability. The primary legal sources are the Social Security Act, found in Title 42 of the United States Code, <http://www4.law.cornell.edu/uscode/42/>, Title 55 of the Pennsylvania

Administrative Code, <http://www.pacode.com/>, and the policy manuals of the Pennsylvania Department of Public Welfare. The Long Term Care Handbook, particularly Chapters 440 and 450, is a primary source of Medicaid rules, <http://services.dpw.state.pa.us/oimpolicymanuals/ltc/index.htm>.

The two key sections of the Social Security Act are §§ 1917 and 1924, which are 42 USCA §§ 1396p and 1396r-5, respectively. In this paper all citations will be to the Code. Section 1396p sets forth the rules that pertain to penalties for certain transfers and the treatment of trusts created by or for Medicaid claimants; while § 1396r-5 governs the treatment of resources—both income and asset—of husbands or wives who are institutionalized.

Household Concept and Spousal Support

The Medicare Catastrophic Coverage Act of 1988 (CCA) requires the welfare agency to include all of the countable resources of both husband and wife in calculating Total Joint Resources (TJR). It makes no difference whether they are estranged or together. Furthermore, state law relating to community property or division of marital property is irrelevant.

Limits on *Countable* Assets—No Community Spouse

Assets are countable or excludable. Countable assets are subject to limitation. The limit for an aged, blind, or disabled persons is \$2,400 for a one-person household and \$3,200 for a two-person. If my father and stepmother were both in long term care each could retain \$2,400 in countable assets. The limit is increased to \$8,000 for if the claimant's income is less than 300% of the SSI amount; i.e. \$2,205.00..

There is no limit on excludable assets. A single, LTC resident could retain \$2,400 in cash, plus a half million-dollar apartment building, if it qualified for the "homestead" exemption.

[55 Pa. Adm. Code § 178.62.] This is an extremely important piece of the puzzle. Asset limits will be explained in the next few pages, but the limits do not apply to excluded property.

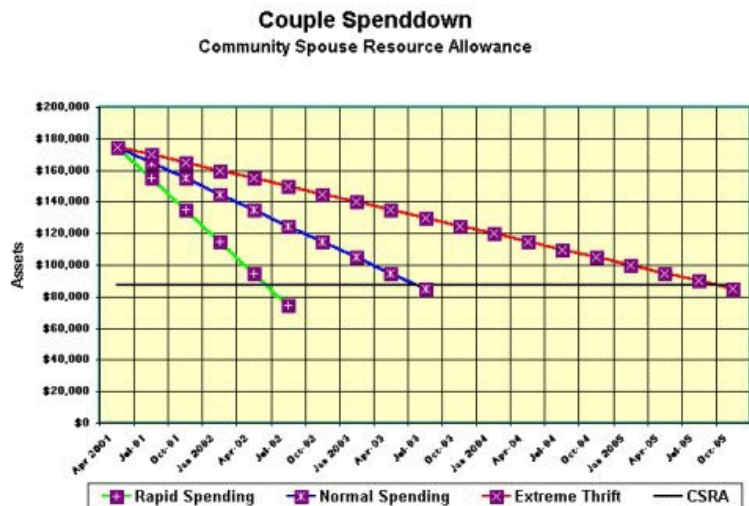
Limits on *Countable Assets*–Community Spouse

Married couples may take advantage of more liberal asset allowances. The first step is to determine "total joint resources" (TJR) on the day one spouse enters LTC. This is commonly referred to as the "snapshot." Half of TJR up to \$208,800 may be retained. The Community Spouse, or CS, may retain a minimum of \$20,880. Thus, if a couple have \$25,000 in countable assets when one spouse enters a nursing home, the CS may still retain \$20,880 and the Institutionalized Spouse, or IS, \$2,400. The IS may transfer assets to the CS to bring the assets up to the spousal share, not exceeding \$104,400. Therefore, if they have \$220,000 in countable assets when the IS, the CS may only retain \$104,400 and the IS \$2,400. Once the IS is approved for MA, the CS's assets are no longer counted.

As the graph shows, there is no incentive to be thrifty during the spend-down phase. The asset limit of half of \$175,000 at the time of institutionalization--\$87,500--remains the same, regardless of the rate at which savings are depleted. Therefore, increased spending only moves the date of eligibility up.

Exempt Assets

There are a numerous asset exemptions that are generally independent. For example, the value of the resident property or home has no effect on the



availability or value of the motor vehicle exemption. However, care should be exercised with regard to final arrangements and exempt insurance, which have some cumulative aspects.

Income Exclusion

Medicaid is approved, beginning with the day that the claimant's assets meet the asset limitation. Income is what the claimant receives after the first moment of the first day of the month and before the first moment of the next month. Income is *not considered part of the assets* for the month in which it is received. This is a fact that many workers will ignore. I advise persons applying for single clients to keep the countable assets less than \$1,000 at all times. I advise community spouses to reduce the countable assets to a figure that is at least \$2,000 less than the permitted amount. That way, monthly receipts will not push the total funds over the limit, giving the worker an excuse to deny the case.

Presumptive Eligibility

Once the combined assets are less than the Protected Spousal Amount, MA should be approved. During the first 90 days of benefits, assets may be owned by either spouse. [NCH § 440.33.] After this time, the IS will be permitted no more than \$2,400 in countable assets.

This presents a problem for "Brady Bunch" families. Depending on whether Carole or Mike is the community spouse, one set of children or the other may be cut out. Medicaid law has absolutely no respect for pre-nuptial agreements. However, where all of the couple's assets can be preserved, a coordinated estate and Medicaid plan may provide something for everyone.

Exempt Property

Items of property that are not counted in determining eligibility may be retained or purchased with countable funds. The most important of these for families is the homestead,

called "resident property." Pennsylvania asserts claims for reimbursement after the death of an MA recipient in a nursing home, but keeping the assets out of probate may avoid the state's reach. Estate recovery requires careful planning.

Retirement Funds of Community Spouse

Pension funds owned by the community spouse are not counted as a resource in determining the eligibility of the institutionalized spouse. [NCH § 440.4.] This extremely important exemption covers IRAs, 401Ks, and other deferred compensation, without regard to whether the community spouse is employed. The exemption applies to the principal and undistributed interest, even if the community spouse is receiving required minimum distributions, but distributions count as income to the community spouse.

Resident Property

The major exclusion for most families is the "resident property." [NCH § 440.52.] This exemption, also called homestead, is available for all persons, in all states, with community spouses or dependents. This exemption may be lost when the resident becomes a nursing home patient receiving Medicaid. However, the exemption continues for long term care patients who have spouses or dependents residing in the homestead. [NCH § 440.52.] If there is no spouse or dependent living in the home, the Pennsylvania nursing home patient or representative must state in writing that the patient intends to return to the home. [NCH § 440.52 at 23; 55 Pa. A.D.C. § 178.62(2).]

The patient or representative need provide the statement only once unless there is a "change in intent." At each redetermination, the worker will "review the client's intent to return home . . . in such a way as to avoid any hint of pressure or intimidation." [NCH § 440.52 at 24.]

The exclusion applies to "only the one property which is the principal residence of the client." A second home, even if it is built on the "same tract" is considered an available resource and counts against the countable assets limit. [*Id.*] However, this limitation conflicts with federal Medicaid regulations, which provide, part as follows:

a. Land

The home exclusion applies not only to the plot of land on which the home is located, but to any land that adjoins it.

Land adjoins the home plot if not completely separated from it by land in which neither the individual nor his or her spouse has an ownership interest.

Easements and public rights of way (utility lines, roads, etc.) do not separate other land from the home plot.

b. Buildings

The home exclusion applies to all buildings on land excluded per a. above. [SSA Program Operations Manual System, SI 01130.100 (emphasis added).]

The exclusion should apply to "all buildings," not just nonresidential buildings.

Pennsylvania's rule regarding a second home on real property that qualifies for the homestead exemption is clearly subject to challenge.

The homestead may be occupied by others during the patient's absence. The home may also be rented, but income derived from the homestead must be reported. Net rental income is added to the amount the client must pay for care.

The CCA permits the transfer of a home and title to the spouse or a specified relative, without a penalty. The permitted relatives include a dependent child or a child who resided in the home for at least two years, whose care enabled the person to remain in the home, or a sibling

with an equity interest who resided in the home for at least a year. [42 U.S.C.A. § 1396p(c)(2)(A).]

The Deficit Reduction Act places a \$560,000 limit (effective January 1, 2017) on home equity, which will be a large problem for Medicaid applicants whose resident property is a family farm. The limit does not apply to a home that is occupied by the Medicaid applicant's spouse or dependant relative. A remedy for a single person may be to borrow against the property, since the limit applies to equity, not total property value.

The Deficit Reduction Act limitation has a large loophole because loan proceeds are not considered a countable asset if kept separate from other funds. Therefore, the equity can be reduced by taking out a loan, but the proceeds of the loan can be exempt.

Life Estates with Reserved Powers

While the resident property is exempt as long as the Medicaid recipient remains alive, this does not avoid a Medicaid claim on the probate estate. Prior to the passage of Act 2005-42 on July 7, 2005, estate recovery could be avoided through the use of a deed that retained a life estate in the Medicaid recipient and reserved the power to convey or change the remainder interest. Since the Medicaid applicant could transfer the remainder interest (who gets the property on the death of the life tenant) along with his life interest, this amounted to a power to sell, so there was no divestment. However, on death full title would pass to the grantees, while avoiding probate.

In response, the legislature amended the public welfare law to give the Medicaid agency the power to require the exercise of the right to convey or to change the remainder beneficiaries of the deed. The new provision reads as follows:

Section 441.6. Treatment of Life Estates, Annuities and Other Contracts in Determining Medical Assistance Eligibility.

(a) As a condition of eligibility for medical assistance, every applicant or recipient who owns a life estate in property with retained rights to revoke, amend or redesignate the remainderman must exercise those rights as directed by the department. The acceptance of medical assistance shall be an assignment by operation of law to the department of any right to revoke, amend or redesignate the remainderman of a life estate in property. [62 P.S. 441.6 (July 7, 2005).]

The new rules make it important to plan for the necessity of applying for Medicaid before long-term care is imminent. It is still possible to preserve the home or “resident property” by putting it in joint tenancy with the intended beneficiaries, as long as the deed is executed and recorded five years before it is necessary to apply for Medicaid. Transferring the home to others with a reserved life estate will also work, as long as the grantor does not retain the right to convey the remainder interest to third parties; but federal tax law is unclear on whether a reserved life estate will confer a basis step-up on the death of the grantor after 2009. See the section on joint tenancies on page 26 for further discussion of possible problems with this tactic.

Since § 441.6 applies specifically to remainder interests, it may be possible to transfer the resident property reserving a life estate and the right to sell the property. There would be no penalty for such a transfer because the grantor retained the right to sell, while the statute does not give the Department the power to force the sale. Estate recovery would be avoided because such a deed would avoid probate. The Department is challenging any deed that excludes a Medicaid recipient as either a life tenant or remainder person, so at least an administrative hearing will be necessary if the family tries to avoid estate recovery using a deed.

Household and Personal Goods

Household goods and personal goods comprise another major exclusion. Household goods are customarily found in the home and used in conjunction with maintenance or occupancy. Personal goods are incidental items intended for personal use by a household member. Excluded household and personal goods generally are not reported on the application. As a rule of thumb, it is important not to report information on the application that is not required. The worker may attempt to count items reported even if the items are properly excludable.

Personal goods held for investment purposes may not be excluded. Items with ready market value which are not used in day-to-day living would probably be counted.

Motor Vehicle

One motor vehicle of any value is excluded. If more than one vehicle is owned, the most expensive may be excluded. An additional vehicle may also be excluded if it serves as the homestead, or if it is necessary for self-support. [NCH § 440.43.]

Real or Personal Property Used in Trade or Business

Real property not excluded as a home may be excluded if it is a property used in a trade or business essential to self-support. [NCH § 440.532; 55 Pa. Adm. Code § 178.64.] Neither the code nor the handbooks explain what is meant by this, but this exclusion could include rental property that produces a reasonable return.

Funeral and Burial Arrangements

An irrevocable burial reserve is a fund held in trust or under contract with a financial institution or a funeral director under a written agreement providing that the funds cannot be withdrawn before the death of the beneficiary. If a burial reserve is in an irrevocable form, it is

not a countable resource. However, interest earned on the burial reserve is counted as income if it can be and is withdrawn before the death of the applicant or recipient. Excess funds after the burial expenses become a part of the deceased recipient's estate.

The transaction establishing the irrevocable burial reserve shall be reviewed to determine whether the fair consideration requirements were met. Fair consideration is established if the irrevocable burial reserve is not exorbitant in relation to the average cost of burial in the locality where the person lives. To allow for future increases in the cost of burial, an irrevocable burial reserve is not considered exorbitant if it does not exceed the average local costs by more than 25%.

There is no limit on the amount of the burial reserve, but the Agency may review the amount to determine whether the amount is exorbitant for the person's situation. A higher amount may be justified for items such as:

- (A) The cost of transport of the body because burial is to be in a community many miles away.
- (B) The person arranged for a priest, minister or rabbi who is a close friend or relative and lives some miles away to conduct the memorial services with the cost of travel, food, lodging and honorarium to be paid from the irrevocable burial reserve.
- (C) A reasonable gift to the church or synagogue for the use of the facilities for the services. [55 Pa. Adm. Code § 178.5.]

Burial Space

Conventional grave sites, crypts, burial drawers, mausoleums, urns and other repositories customarily used to deposit the remains of deceased persons may be exempt. [55 Pa. Adm. Code § 178.2.] Burial space may be purchased for the client, the client's child or stepchild,

sibling, parent or adoptive parent, and the spouse of any of them. [NCH § 440.6.]

Life Insurance

The cash surrender value of life insurance is excluded when the total face value of all policies are \$1,500 or less. Term insurance policies are not considered at all. If the total face value is more than \$1,500, total cash surrender value in excess of \$1,000 is a countable resource.

[NCH § 440.42.]

Annuities

Annuities that are being paid out in installments and that meet the test of being "actuarially sound" do not count as assets. This is because they are an income stream, not a fund that can be liquidated. By placing assets into an annuity or "irrevocable sole-benefit annuity trust" assets can be taken out of the pool of "countable" assets and become "excludable." Annuities must be purchased from commercial annuity companies; private ones are not permitted.

Despite several losses in federal court, the Department claims that the income stream from an unassignable, irrevocable, non-commutable, immediate annuity may be purchased on a secondary market. J.G. Wentworth and its subsidiary, 321 Henderson, provide the Department quotations of the amount they will pay for even the most iron-clad annuities. In most cases these offers are less than 70% of the amount of the outstanding payments and are disguised loans, not purchases; but the Department relies on these quotes to deny Medicaid based on the alleged "market value" of the asset. This policy is being challenged in both state and federal court.

Annuities are discussed at length beginning on page 30.

Jointly Held Liquid Assets

The Department will consider jointly held liquid assets to be totally available to the MA applicant or recipient. Assets over which the applicant has unrestricted access and control are countable in determining his SSI and MA eligibility. Therefore, most joint liquid assets will be considered totally available.

If he or she is made a joint tenant for estate planning, but has neither a current claim of right in the funds, nor unrestricted access, the assets are unavailable and are not counted. The policy provides that jointly held assets which are capable of division, such as bank accounts, are presumed to be entirely available to the applicant or recipient. The other joint owner may rebut the presumption by showing that a portion of the funds do not belong to the recipient. This, however, is extremely difficult. Joint accounts are considered divested—given away—when the funds are removed.

The Administrative Code states, in part, as follows:

(f)(2) A bank account owned jointly by a husband and wife is not entirety property unless a contrary intent is clearly shown or the account predates September 1, 1976. A bank account may be held in many forms. The legal rights of the parties are not wholly determined by the title of the account. The account title or caption determines the rights of the account in relation to the bank and not their rights in relation to each other. The CAO shall apply the following rebuttable presumptions to determine the availability of bank accounts:

- (i) The person whose name appears on the account title is the owner.
- (ii) Persons who own an account jointly--for example, "and," "or," "and/or"--own the account in proportion to their contributions.
- (iii) If contributions cannot be determined, each owner of a joint account owns an equal share.
- (iv) If an account is titled "in trust for," the account is a tentative trust, unless a written trust document exists. A tentative trust is owned by the trustee, and the beneficiary has no legal rights before the death of the trustee. 55 Pa. A.D.C. § 178.4 (f)(2).

Despite the Code, the Department considers joint bank accounts to be completely available to a Medicaid applicant whose name appears on the account.

Jointly Held Real & Personal Property

Assets which cannot be divided, such as parcels of real property or vehicles, may be considered unavailable if held jointly with rights of survivorship. The policy says that joint assets are not considered transferred until the other joint owner refuses to sell. It may be wise to have the joint owner sign an intent letter shortly after the property is put in joint tenancy.

Creating a joint tenancy may be divestment since it reduces the client's ownership or control of the asset. However, assets which have been joint since before the look-back period calculated for divestment, as explained in the next section, should be neither available nor disqualifying. Any problem with such an asset would arise on sale or other disposition, or on the death of the claimant.

The topic of joint tenancies in the context of estate planning deserves extended discussion beyond the scope of this seminar. One of the most important considerations is basis step-up on death. A gratuitous joint tenancy does *not* impair the basis step-up on the death of the grantor-joint tenant. Other factors that must be addressed are problems that could arise if there are numerous joint tenants and someone dies out of order or if the original owner wants to sell the property. Even though the basis step-up on death is not affected, the IRC § 121 capital gains exclusion for sale of a primary residence only applies to the portion of the home owned by the seller. These are just a few of the complications that must be addressed if the deceptively simple strategy of putting the home in joint tenancy is used to avoid probate or estate recovery.

Community Spouses

Bill and Marian retired recently. Each receives social security and pension of approximately \$1,200 per month. Their assets are reflected in Table A. For MA purposes, stocks, bonds, certificates of deposit, passbook accounts and cash are all considered countable liquid assets.

Table A	BILL & MARIAN BEFORE PLANNING			
	Fair Market Value	Countable Liab.	Exempt Liab.	TJR
HOMESTEAD	\$75,000			
MORTGAGE			\$55,000	
SAVINGS	\$160,000			\$160,000
CAR	\$4,000			
	=====	=====	=====	=====
	\$239,000		\$55,000	\$160,000
NET WORTH	\$189,000			

Let's see what would happen if Marian went into a nursing home. The home and one automobile are not counted, so Bill and Marian have countable assets of \$160,000. This means that Marian can get MA when she has less than \$2,400, and Bill has less than \$80,000. Not all of the excess has to be spent on Marian's care, but the person who applies for her must account for it

Once Marian enters LTC and Bill's spousal share has been established by filing an application for MA with the Department of Social Services, Bill can start to "spend down". He pays a couple of months of LTC, pays off the mortgage, buys a new car and pays for remodeling. If the countable assets are now less than \$80,000, Marian can qualify for MA. The important counseling point is that increased spending advances Medicaid eligibility. Note that Bill would

have ended up with a lower spousal allowance if they had paid off the mortgage and made the other expenditures before Marian went into the nursing home.

The two significant dates are the date the institutionalized spouse enters LTC and the date the couple's assets fall below the Protected Spousal Amount or Spousal Share. The LTC date is "the day of admission for the first continuous period of institutionalization beginning on, or after, September 30, 1989." NCH § 440.3. The date of admission is the date the patient entered a hospital or other facility prior to admission to the long-term care facility. Therefore, the hospital stay does not provide an opportunity for pre-admission planning.

The first date, the snapshot, is determined by entry into LTC. The second date is not fixed. It is dependent on the rate the assets are expended.

Income Transfer

Bill may also be entitled to some of Marian's income if he meets certain needs tests. Although most of Marian's income will probably go to the nursing home, he will be able to keep all of his income. If the spouse who has all of the income goes into a nursing home, the spouse at home may have a difficult time maintaining his or her standard of living.

The income calculation is directed at determining the "Patient Pay Amount." This is the amount that must be paid out of the Institutionalized Spouse's income for his or her care. After adding up the Institutionalized Spouse's RSDI, pensions, net rental income, and annuity payments (dividends and interest from other assets do not count), health insurance premiums and \$40 for incidental needs are deducted. If there is a community spouse and the Institutionalized Spouse is willing to assign the income, the Community Spouse Income Allowance (CSIA) may also be deducted.

To determine the CSIA, the Community Spouse's needs must be determined. To the mortgage, taxes and assessments, home insurance and rent is added a heat and utility allowance of \$570². If the total shelter cost exceeds \$609, this "Excess Shelter" is added to the CS's Minimum Monthly Maintenance Needs Allowance of \$2,003 to derive the "Total Allowance" of up to \$3,022.50. The CS's income is added up and subtracted from the Total Allowance, which gives the CSIA to be deducted from the IS's income, net of the \$45 incidental needs and health insurance premiums. The resulting figure is the Patient Pay Amount.

The new policy severely limits the amount of income and resources that can be transferred by the IS to the CS. According to the Operations Memorandum, if the CS's income, including imputed interest from the Community Spouse Resource Allowance, is less than the CSMMNA, the IS's income is used to make up the difference. Only if the IS has insufficient income to make up the difference does the Department permit the Community Spouse to keep additional assets. In that case, the CS is directed to produce three commercial annuity proposals to cover the shortfall, protecting only a minimal amount of assets above the CSRA. These rules are also found in the Pennsylvania Administrative Code at 55 Pa. A.D.C. § 181.452.

This forces the CS to rely on income that will terminate on the death of the IS. The spouse's dilemma is illustrated by Karen McClusky on *Desperate Housewives*. She stashed her late husband in the freezer and did not report his death to continue to collect his Social Security and pension.

² The figures used in this paragraph are adjusted annually for increases in cost of living and are current as of July 1, 2017. For reasons known only to faceless bureaucrats, the heat and utilities allowance and the maximum total allowance are increased on January 1, but the excess shelter standard and the basic allowance are increased on July 1.

Preserving Funds with an Annuity

In most states, a Medicaid applicant may place funds in a Medicaid-sheltered annuity. In order to serve this purpose, the annuity must be irrevocable, unassignable, and there must be no possibility of a lump-sum settlement. Once the funds are "annuitized," that is, once periodic payments have commenced, the principal or corpus of the annuity cannot be returned to the annuitant. Because the corpus cannot be returned, it is no longer considered an "asset." The annuity is just considered an income stream for Medicaid budgeting.

There are three limitations on the use of an annuity. First, the owner and annuitant must be the Medicaid applicant or the applicant's spouse. Second, any period of guaranteed payments must end within the annuitant's actuarial life expectancy. For example, a male at age 80 has a 9.11-year life expectancy. If an 80-year-old, male applicant or spouse put money in an annuity and annuitized it with guaranteed payments for 108 months, there would be no divestment. However, if the annuity had guaranteed payments for twenty years, the applicant would have been considered to have divested the payments for the last 11 years. Finally, the installments must be equal.

This is a useful device to preserve funds for the community spouse. If the TJR is \$200,000 when one spouse enters the nursing home, the community spouse may retain \$100,000. If the excess funds were put into an annuity, the institutionalized spouse could be immediately eligible. Pennsylvania attempted for years to prohibit using non-qualified funds to purchase annuities to preserve excess assets. A qualified annuity—meaning an annuity in an IRA or purchased as an IRA roll-over—of an applicant/recipient that names Department of Human

Services as the beneficiary in the first position will be counted as income to the applicant or recipient.

The Operations Memorandum states, in part, as follows:

Any provision in an annuity or similar contract for the payment of money owned by an applicant, recipient or spouse of an applicant or recipient, limiting the right to sell, transfer or assign the right to receive payments or restricting the right to change the beneficiary will not be recognized by DPW [now Department of Human Services]. *It will be presumed that any annuity or similar contract to receive money is marketable.* OM at 2, 6.

This policy was nominally effective March 1, 2007, but it was struck down when litigated, particularly in *James v. Richman*, 547 F.3d 214 (3rd Cir. 2008). The U.S. Third Circuit Court held that an annuity which has been used to turn an asset into an income stream is not available and the Community Spouse is neither obligated to share the distributions nor to offer the income stream for sale on a secondary market. Counting the annuity as an asset would undermine rule that "no income of the community spouse shall be deemed available to the institutionalized spouse." *Id.* at 219. The Commonwealth Court of Pennsylvania had reached a similar result in a case where I represented the appellant. *Ross v. Dept. of Public Welfare*, 936 A.2d 552 (Pa. Commw. Ct.2007).

Estate Recovery

Converting countable assets to exempt assets is a useful strategy for creating Medicaid eligibility, as long as the value received equals the value transferred. However, it is not always a good long-term strategy. When the nursing home patient who is receiving Medicaid benefits dies, the Department of Public Welfare may demand repayment for Medicaid expenditures.

This problem requires special scrutiny in Pennsylvania. However, the main thrust of estate recovery is against the probate estate. Joint tenancies, life insurance that is paid to individuals, accounts that pay on death to specific beneficiaries, and other property that passes automatically on death may avoid the Department's grasp. [55 Pa. Adm. Code § 258.3.]

Medicaid claims against the decedent's probate estate are postponed for the life of a surviving spouse or dependant, but do not necessarily go away. [55 Pa. Adm. Code § 258.] To preserve assets for the surviving spouse and the surviving spouse's heirs it is desirable to bypass probate on the death of the institutionalized spouse. Avoiding estate recovery is tricky. Planning around estate recovery is made even more difficult by divestment rules. If the wrong type of transaction is used, the Department may disqualify the nursing home resident from receiving Medicaid benefits for months or years.

Divestment is explained in the following paragraphs. Many transactions that would be useful in avoiding probate and estate recovery will carry a penalty. The interplay between estate recovery and divestment rules are intended to limit the nursing home patient's ability to preserve assets. However, an experienced Medicaid attorney will help to preserve as much as possible.

Divestment

If a Medicaid applicant or spouse disposed of resources--assets or income--for less than fair market value on or after a look-back date, both could become ineligible for certain benefits. They would lose MA for nursing home care, for home health services, and for certain other services for a penalty period. The period is determined by dividing the amount divested by the daily cost of nursing home care for a private-pay patient, currently \$321.95, or the monthly cost,

currently \$9,792.65 (effective January 1, 2017). Despite the penalty, they would be considered "eligible for MA." However, nursing home and home care costs would not be paid.

Look-Back Periods

The look-back period is measured from the "Baseline Date." The Baseline Date is the date that my father is an MA applicant or recipient and in nursing care. [NCH § 440.91.] The look-back period is 60 months.

If the last transfer was more than five years before the date of application, there is no disqualification. If the person applies too early, he or she cannot apply again later and avoid a disqualification period that exceeds the look-back period. The Baseline Date remains unchanged despite denials and re-applications. The look-back period is measured from the first application date. Therefore, when there has been a divestment it is crucial to calculate penalty periods and look-back dates before filing an application.

Penalty Start Date and Length of Disqualification

A gift results in a Medicaid penalty that begins when the person who made the gift is otherwise eligible for Medicaid. This is a drastic and restrictive limitation on the ability of elder citizens to dispose of their property. To see how this works, let's assume that Rosco, a widower, is in good health when he gives his grandson \$25,000 for college. After the gift, he still has \$75,000 in savings. Three years after he made this gift, he suffers a stroke and enters a nursing home. His cost of care as a private-pay patient is \$9,500 per month and his income is \$1,200, so he has to withdraw \$8,300 per month to pay for his care. Three years and nine months after the gift, he runs out of money. Under the new rules he cannot get assistance with his nursing home bill for a number of months computed by dividing the \$25,000 gift by a number that represents the average cost of private-pay care in a nursing home. Since the Commonwealth uses an average private daily rate of \$321.95, the penalty would be for 77 days.

This penalty provision applies without regard to the reason for a gift. Donations to one's church, one's alma mater, or one's younger, opposite-sex caregiver are all penalized. It would be the same whether Rosco gave his daughter money because she wheedled it out of him or because she needed help paying for a liver transplant.

Under this new rule, the penalty for a gift cannot start until the applicant has made an application for Medicaid and been determined to be eligible, based on the applicant's assets. Then, unless there is another period of ineligibility running, the penalty is applied. What is Rosco to do if he is penalized *after he has run out of money*? More to the point, what is Rosco's nursing home to do when Rosco cannot pay? The nursing home can discharge him for not paying his bill, but only if they can find another appropriate placement. How likely is that, if he is broke and Medicaid will not pay the bill.

All gifts are required to be lumped together to establish a penalty period, even if the gifts consist of small amounts in successive months. The states are directed not to round down or disregard fractional months. However, Pennsylvania has adopted a "threshold" disregard of \$500 per month in gifts.

The new law has an "undue hardship" waiver, as did the previous law. However, the terms under which the waiver may be granted are so limited that it is a dead letter.

Transfers That Are Not Penalized

The transfer of a home to the spouse and certain qualified donees is permitted. Special attention should be paid where a child or sibling of a potential MA applicant resides in a home in which the applicant has an ownership interest.

Transfers to the MA applicant's minor child are also permitted, as are transfers to blind or disabled children, regardless of age. Furthermore, no transfer to a spouse is penalized unless the spouse then transfers the resource to a third person. Transfers between spouses--in any amount and at any time--are expressly permitted.

A transfer is not divestment if there is a "satisfactory showing" that the individual intended to dispose of the assets either at fair market value, or for other valuable consideration, or that the assets were transferred exclusively for a purpose other than to qualify for medical assistance. It is virtually impossible to meet the Department's standard of proof. In "Explanation of an Undue Hardship Waiver Request," it states, in part:

[Department of Human Services] takes the position that any transfer of assets made for less than FMV within the applicable look-back period was made for the purpose of qualifying for Medicaid/LTC Services. You must present documentation or other evidence to the Income Maintenance Caseworker that you are entitled to an undue hardship waiver.

The Department is not interested in quibbles about why a transfer might have been made. If there was a transfer, the penalty will only be waived if there is undue hardship.

It is important for the client to retain assets in his or her own name needed to pay for any disqualification period. Assume that Oscar has \$100,000 of countable assets and wants to preserve the maximum amount for his children. If his children promised to pay, or a trust provided payment, for care during the disqualification period, and the cost of care is \$9,000 per

month, \$40,000 might be expended during a six-month disqualification period, assuming that the Oscar's income is \$1,000 per month. If Oscar gave or entrusted \$50,000 and put \$40,000 into a Medicaid annuity to cover care during the penalty period, the disqualification would only be six months. The \$40,000, plus income, might cover the cost of care, and attorney fees, leaving the children with \$50,000, rather than \$10,000.

A disqualification may also be avoided if all assets transferred for less than fair market value are returned to the patient. Return of a portion of the assets will not shorten the disqualification period pro rata and a new application is required to trigger a recalculation.

Conversion

Converting an asset from one form to another, such as using cash to purchase stock of equal value, would not be divestment, even if the new asset is exempt. The policy recognizes divestment when any action is taken that reduces or eliminates the claimant's ownership or control of an asset, not necessarily when names are added to the claimant's account. Since a joint account is totally available to each joint account holder, no divestment occurs when names are added to the account.

Undue Hardship

Federal law requires the state to recognize an exemption from the divestment rules where application of the disqualification would result in an "undue hardship." Undue hardship exists when applying a penalty would deprive the client of medical care endangering of life or health. It also exists if the penalty would deprive the client of food, clothing, shelter, or other necessities. The County Assistance Office has "flexibility" in deciding whether "funds in trust are not

counted under the transfer requirements because of undue hardship.” [NCH § 440.98.] The Handbook provides little guidance, but the client has the right to appeal an adverse decision.

Estate Recovery

The estate of a an individual who was 55 years or older at the time that MA was received is liable to repay the Department for the amount of MA paid for all nursing facility services, home and community based services and related hospital and prescription drug services provided from the time the individual was 55 years of age and thereafter. Only MA services provided on or after August 15, 1994, are subject to estate recovery. [NCH § 440.62.] Furthermore, non-probate property generally escapes the Department's grasp.

Trusts

Funding a trust or other device from which payments may be made to the patient or spouse does not result in a penalty, but any amount of income or corpus that could be distributed under any circumstance is considered a resource. That is, any portion that could be distributed is treated as cash in hand. The patient is considered to have established a trust even if the assets are placed in trust by a person, including a court or administrative body acting on his behalf or at the direction of the spouse. If a trust contains assets of a person other than the patient or the patient's spouse, the resource rules do not apply to those assets. These rules apply to trusts established by others for aged and disabled individuals with the disabled individual's assets unless the state is assigned the residue on the death of the individuals and certain other conditions are met.

Creating a revocable trust should not constitute divestment, provided my father or his wife is the only beneficiary during his or her life. The Social Security Act provides that a transfer does not constitute divestment if resources are transferred to another (i.e. in trust) for the sole benefit of the spouse of the claimant. [42 U.S.C.A. § 1396p(c)(2)(B).]

Income-Only Trusts

Income-only trusts may preserve corpus for a Medicaid recipient's heirs. However, entrustment of assets to such a trust would result in a period of disqualification.

Community Spouse Example

The timing of certain expenditures is important. Married persons may take advantage of more liberal asset allowances if one spouse will not be in long term care. The amount of assets which the community spouse may retain is based on TJR, as of the date of institutionalization. It may be wise to establish a high TJR on the date the spouse enters long term care.

For example, assume that Al and Ann Ayers the assets shown in Table B. The countable assets would be \$100,000. The community spouse would be able to keep \$50,000.

Table B	AL & ANN BEFORE PLANNING			
	Fair Market Value	Countable Liability	Exempt Liability	TJR
HOMESTEAD	\$100,000			
MORTGAGE				
SAVINGS	\$90,000			\$90,000
CAR	\$25,000		\$15,000	
BOAT	\$30,000	\$20,000		\$10,000
	=====	=====	=====	=====
	\$245,000	\$20,000	\$15,000	\$100,000
NET WORTH	\$210,000			

However, with a mortgage against the home (not counted), the TJR could be increased to 160,000, as shown in Table C.

TABLE C	AL & ANN SNAPSHOT			
	Fair Market Value	Countable Liability	Exempt Liability	TJR
HOMESTEAD	\$100,000			
MORTGAGE			\$60,000	
SAVINGS	\$130,000			\$130,000
CAR	\$25,000		\$15,000	
BOAT	\$30,000			\$30,000
	=====	=====	=====	=====
	\$285,000	\$0	\$75,000	\$160,000
NET WORTH	\$210,000			

Then, when the mortgage is paid off after one spouse goes into the nursing home, as in Table D, the institutionalized spouse very quickly becomes eligible.

TABLE D	AL & ANN AFTER LTC			
	Fair Market Value	Countable Liability	Exempt Liability	TJR
HOMESTEAD	\$100,000			
MORTGAGE				
SAVINGS	\$75,000			\$75,000
CAR	\$25,000			
BOAT	\$30,000	\$20,000		\$10,000
	=====	=====	=====	=====
	\$230,000	\$20,000	\$0	\$85,000
NET WORTH	\$210,000			

Only the equity of countable assets is used in determining eligibility. This means that the indebtedness is a deduction for MA purposes. On the other hand, unsecured debt, or mortgages

on exempt property are not taken into account. This is the reason that the manipulations outlined above reduce the amount that must be spent so impressively.

Planning for married couples often must be done in two or more stages. The assets retained by the community spouse are at risk if that spouse then requires nursing home care. This calls for careful analysis of the assets, the likelihood that the second spouse will need LTC in the near future, and Medicaid policy.

The client should be warned that the worker might make any imaginable claim about what the policy is. The plain meanings of words are controlling in any other area of the law, but Department of Human Services often picks which words and which facts it wants to recognize. One of the most difficult problems is that the client will be given blatant disinformation by Department personnel, family members of other patients, and even attorneys. The only way to deal with the chaos of competing fallacies is to review carefully the Operations Memoranda, the Pennsylvania Bulletin at www.pabulletin.com, particularly 37 Pa.Bulletin 1043 at <http://www.pabulletin.com/secure/data/vol37/37-9/353.html>, and cross check the policy in the Pennsylvania Administrative Code found at www.pacode.com.

Medicaid planning has received a lot of bad press lately, but here is what Hon. Lawrence J. Bracken, of the New York Appellate Division, has to say about planning to get the best possible result from a punitive, complex program:

"The complexities of the Medicaid eligibility rules. . . . should never be allowed to blind us to the essential proposition that a man or a woman should normally have the absolute right to do anything that he or she wants to do with his or her assets, a right which includes the right to give those assets away to someone else for any reason or for no reason."

* * * * *

[N]o agency of the government has any right to complain about the fact that middle-class people confronted with desperate circumstances choose voluntarily to inflict poverty upon themselves when it is the government itself which has established the rule that poverty is a prerequisite to the receipt of government assistance in the defraying of the costs of ruinously expensive, but absolutely essential, medical treatment.³

The rapid and radical changes taking place in MA policy make planning a difficult and risky proposition. There are no safe harbors in MA law short of destitution. Because the policies are so disjointed, results can vary from greatly beneficial to the claimant to grossly unfair. One client carefully spent half of \$80,000 Total Joint Resources on her husband's care. When TJR had been determined, life insurance had been exempt. On reapplication, she was told that life insurance was no longer exempt and the initial TJR could not be recalculated to include the life insurance cash surrender value. As a result, she was told to use up all of the cash surrender value of the life insurance instead of half. The policy can change at any time.

There are three current devices to avoid having all of one's savings used to pay for nursing care: divestment, investment in the homestead, and annuities. These devices, used separately or in combination, can preserve substantial wealth. If you consult a knowledgeable Medicaid attorney, the attorney can assist in avoiding unnecessary poverty for yourself, your spouse, or your heirs.

³ In re Shah (N.Y. App. Div. 2 1999), 257 A.D.2d 275, 694 N.Y.S.2d 82.